## **M&P OCCUPATIONAL GUIDELINE**

## JOB FAMILY: EDUCATIONAL PROGRAMMING Level D, Pay Grade 12

| LEVEL DEFINITION                               | This level covers positions responsible for developing<br>comprehensive plans, policies and innovative strategies<br>in the delivery of educational programs or positions<br>responsible for the planning and delivery of university<br>programs marketed internationally.   |
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| TYPICAL<br>RESPONSIBILITIES                    | May include: developing comprehensive plans and<br>policies in support of overall strategic goals; researching<br>and assessing new markets and developing promotional<br>strategies; planning the implementation and preparing<br>budgets for both domestic and international educational<br>programs; negotiating contracts and agreements;<br>researching, developing and implementing appropriate<br>technologies for delivery of educational programs;<br>seeking external partnerships in the delivery of<br>educational programs; and ensuring compliance of<br>educational programming with university policies,<br>governmental regulations and international governance. |
| DECISION MAKING<br>/LEVEL OF<br>ACCOUNTABILITY | Makes decisions on planning, policy development,<br>budget, curriculum design and marketing for both<br>domestic and international educational programs.<br>Develops educational programs in compliance with<br>internal and external policies and governmental<br>regulations.  |
| SUPERVISION<br>RECEIVED                        | Works with considerable autonomy within strategic<br>plans. Work is reviewed by senior university<br>management with respect to adherence to broad policies<br>and progress towards goals.   |
| SUPERVISION<br>EXERCISED                       | Manages and oversees operations of a unit. Manages staff comprising of subordinate managers, clerical support staff, instructors and curriculum consultants.   |
| MINIMUM<br>QUALIFICATIONS                      | Master's degree in Education with a specialization in<br>curriculum development or an academic specialization<br>relevant to the educational programming area. Minimum<br>of eight years of related experience, or the equivalent<br>combination of education and experience.  |