

M&P OCCUPATIONAL GUIDELINE

JOB FAMILY: INDUSTRY LIAISON

Level E, Pay Grade 13

LEVEL DEFINITION	This level covers positions responsible for leading the commercialization of University research arising from multiple Faculties, Departments and Centers.
TYPICAL RESPONSIBILITIES	May include: Assessing the strengths and weaknesses of University technologies and business opportunities and planning and implementing complex intellectual property and commercialization strategies to maximize both societal impact and returns to the University community. Managing the filing, prosecution and maintenance of a large portfolio of University intellectual property assets. Developing relationships with local, national or international industry and institutional partners to create new or expanded commercialization or research relationships. Supporting entrepreneurs in the formation of spin-off companies created around intellectual property developed at the University; Promoting awareness of technology transfer and intellectual property within the University and local communities.
DECISION MAKING /LEVEL OF ACCOUNTABILITY	Makes professional decisions regarding the commercialization of University technology and licensing of technologies. Decisions may have potential to generate legal or reputational liability.
SUPERVISION RECEIVED	Works within an overall strategic plan. Work is reviewed in terms of achievement of strategic goals and objectives.
SUPERVISION EXERCISED	Manages professional or support staff and has functional management over other groups. Directs and instructs external patent counsel, or external corporate counsel.

MINIMUM QUALIFICATIONS	Post Graduate degree in a related discipline. Minimum of eight years of related experience in intellectual property or technology transfer, or the equivalent combination of education and experience.
-----------------------------------	--

Updated January 1, 2024